

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

September 7, 2018

Ronald Woodall
NAFECO
1515 West Moulton Street
Decatur, AL 35601

Re: **RFQ # 1026668, Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Trucks**

Dear Mr. Woodall:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1026668 for Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Trucks. This letter hereby notifies you of Metro's intent to award to NAFECO, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at jerval.watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ghee by email at scott.ghee@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Award Justification for RFQ 1026668 - Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Truck

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 1026668 - Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Truck			32	8	40
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
NAFECO	\$3,760,915.99	\$0.00	32.00	0.00	32.00
		NAFECO			
Cost (40 points)		32			
Project Schedule and Capacity to Perform (30 points)		30			
Team Qualifications, Experience, and References (30 points)		30			
Total		92			
NAFECO					
Strengths – Firm presented a firm delivery time along with a detailed gantt chart detailing each phased of the process from start to finish. Firm demonstrated the ability to provide a qualified factory representative from the manufacturer to instruct fire personnel. Firm demonstrated their qualifications to ensure the required outcomes are produced. Firm demonstrated that they have at least five (5) years’ experience providing fully equipped units to a government agency. Firm demonstrated that they have at least ten (10) years’ experience providing fire apparatus similar in design to that described in the specifications. Firm provided references of projects of similar size, scope, and complexity.					
Weaknesses - N/A					

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Ghee, Scott \(Finance - Procurement\)](#)
Subject: RE: SBE/SDV Assessment for RFQ 1026668 - Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Truck
Date: Friday, August 31, 2018 3:13:23 PM
Attachments: [image001.png](#)
[image002.png](#)

Good Afternoon Scott-

I have reviewed the bid for the RFQ # 1026668 – Contract for Custom Cab Chassis, Four-Dorr Heavy Duty Rescue Truck and I have confirmed that there is no SBE participation. Let me know if you have any additional questions.

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Ghee, Scott (Finance - Procurement)
Sent: Friday, August 31, 2018 2:50 PM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: RE: SBE/SDV Assessment for RFQ 1026668 - Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Truck

Jerval,

Just following up on the below.

Thanks,

Scott Ghee
Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.880.3130

From: Ghee, Scott (Finance - Procurement)
Sent: Friday, August 24, 2018 7:58 AM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: SBE/SDV Assessment for RFQ 1026668 - Contract for Custom Cab Chassis, Four-Door Heavy Duty Rescue Truck

Jerval,

Round 2 of RFQ 1026668 closed with one proposal from NAFECO. After reviewing the submission it appears that the offeror is minimally responsive to the solicitation, however the firm did not propose any SBE/SDV usage. I have attached the award justification for your viewing so that you can confirm this assessment. Let me know if you have any questions.

Thanks,

Scott Ghee
Procurement Officer
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37210
Office- 615.880.3130